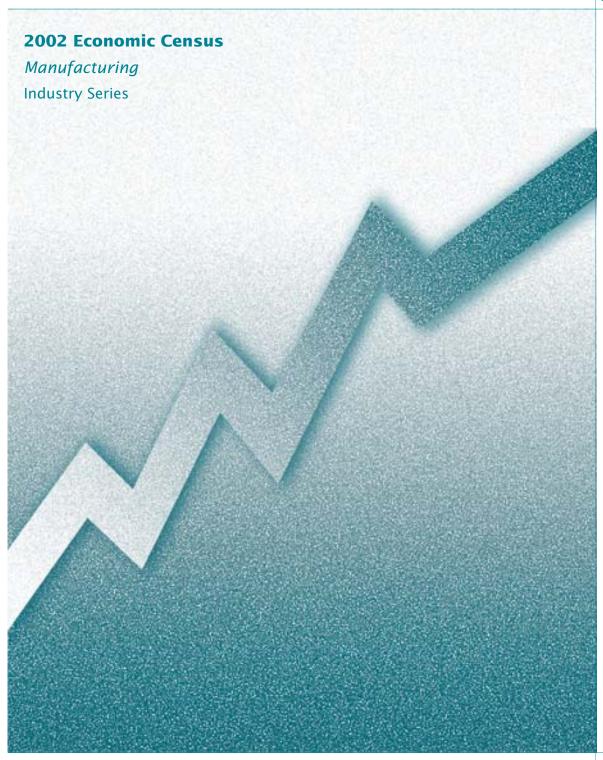
# Phosphatic Fertilizer Manufacturing: 2002

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-- Not applicable for this report.

#### Table 1. Historical Statistics for the Industry: 2002 and Earlier Years

[Data based on the 2002 Economic Census and the 2002 Annual Survey of Manufactures (ASM). For information on confidentiality protection, sampling error, nonsampling error, and explanation of terms, see note at end of table. For meaning of abbreviations and symbols, see introductory text]

		All	All employees		Production workers				Total	Total	Total capital
Industry and year <sup>1</sup>	Com- panies <sup>2</sup>	estab- lish- ments <sup>3</sup>	Number <sup>4</sup>	Payroll (\$1,000)	Number <sup>4</sup>	Hours (1,000)	Wages (\$1,000)	Value added (\$1,000)	cost of materials (\$1,000)	value of shipments (\$1,000)	
325312, Phosphatic fertilizer											
manufacturing2002	31	44	6 538	341 707	4 687	10 855	228 882	1 374 903	2 662 376	4 004 911	r244 463
2001	N	N	7 201		5 061	11 557	238 985	1 089 799	2 496 010	3 594 322	231 448
2000	N	N	7 491	373 675	5 339	12 265	247 669	1 322 084	2 778 465	4 087 328	246 031
1999	N	N	8 682	411 189	6 219	13 688	283 686	1 727 971	3 237 672	4 961 761	443 626
1998	N	N	8 565	364 007	6 004	13 698	252 146	2 332 825	3 180 226	5 585 620	338 219
1997	43	58	8 482	357 905	5 907	14 039	240 391	2 062 571	3 451 125	5 474 672	210 209

¹Statistics presented for years ending in 2 and 7 are census data. Interim census years are derived in a representative sample of manufacturing establishments canvassed in the Annual Survey of Manufactures (ASM).

²For the census, a company is defined as a business organization consisting of one establishment or more under common ownership or control.

³Includes establishments with payroll at any time during the year.

⁴Number of employees figures represent average number of production workers for pay period that includes the 12th of March, May, August, and November plus other employees for payroll period that includes the 12th of March.

Note: The data in this table are based on the 2002 Economic Census and the 2002 Annual Survey of Manufactures (ASM). To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain sampling errors and nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

#### Table 2. Industry Statistics for Selected States: 2002

[States that are a disclosure or with less than 100 employees are not shown. Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, explanation of terms, and geographical definitions, see note at end of table. For information on geographic areas followed by \*, see Appendix D. For meaning of abbreviations and symbols, see introductory text]

Industry and geographic area		All establishments <sup>2</sup>		All employees		Production workers						
		Total	With 20 em- ploy- ees or more	Number <sup>3</sup>	Payroll (\$1,000)		Hours (1,000)	Wages (\$1,000)	Value added (\$1,000)	materials	Total value of shipments (\$1,000)	tures
325312, Phosphatic fertilizer manufacturing												
United StatesCaliforniaFlorida	-   -   -	44 6 8	27 3 8	6 538 236 3 157	341 707 12 530 167 801	4 687 162 2 391	10 855 371 5 773	228 882 8 290 116 373	1 374 903 40 752 711 694	2 662 376 83 825 1 466 984	4 004 911 137 054 2 126 883	r244 463 r2 071 r158 988

¹Some payroll and sales data for small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate statistics for these small establishments. This technique was also used for a small number of other establishments whose reports were not received at the time data were tabulated. The following symbols are shown where estimated data account for 10 percent or more of the figures shown: 1–10 to 19 percent; 2–20 to 29 percent; 3–30 to 39 percent; 4–40 to 49 percent; 5–50 to 59 percent; 6–60 to 69 percent; 7–70 to 79 percent; 8–80 to 89 percent; 9–90 percent or more.

Includes establishments with payroll at any time during the year.

Number of employees figures represent average number of production workers for pay period that includes the 12th of March, May, August, and November plus other employees for payroll period that includes the 12th of March.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C. For geographical definitions, see Appendix D.

### Table 3. Detailed Statistics by Industry: 2002

[Data based on the 2002 Economic Census and the 2002 Annual Survey of Manufactures (ASM). For information on confidentiality protection, sampling error, nonsampling error, and explanation of terms, see note 2 at end of table. For meaning of abbreviations and symbols, see introductory text]

Item	Value
325312, Phosphatic fertilizer manufacturing	
Companies <sup>1</sup> number	31
All establishments <sup>2</sup>	44 17 9 18
All employees³       number         Total compensation       \$1,000         Annual payroll       \$1,000         Total fringe benefits       \$1,000	6 538 454 276 341 707 112 569
Production workers, average for year	4 687 4 672 4 667 4 645 4 752
Production worker hours	10 855 228 882
Total cost of materials         \$1,000.           Materials, parts, containers, packaging, etc., used         \$1,000.           Resales         \$1,000.           Purchased fuels         \$1,000.           Purchased electricity         \$1,000.           Contract work         \$1,000.	2 662 376 2 466 774 29 466 43 969 84 898 37 269
Quantity of electricity purchased for heat and power	1 837 354 1 427 357
Total value of shipments         \$1,000           Primary products value of shipments         \$1,000           Secondary products value of shipments         \$1,000           Total miscellaneous receipts         \$1,000           Value of resales         \$1,000           Contract receipts         \$1,000	4 004 911 3 625 681 296 571 82 659 D
Other miscellaneous receipts	49 815
Primary products specialization ratio percent.  Value of primary products shipments made in all industries \$1,000.  Value of primary products shipments made in this industry \$1,000.  Value of primary products shipments made in other industries \$1,000.	92 3 831 267 3 625 681 205 586
Coverage ratiopercent.	95
Value added\$1,000	1 374 903
Total inventories, beginning of year \$1,000. Finished goods inventories \$1,000 Work-in-process inventories \$1,000 Materials and supplies inventories \$1,000.	509 512 160 666 143 644 205 202
Total inventories, end of year \$1,000. Finished goods inventories \$1,000. Work-in-process inventories \$1,000. Materials and supplies inventories \$1,000.	545 134 195 811 140 867 208 456
Gross value of depreciable assets (acquisition costs) at beginning of year         \$1,000           Total capital expenditures (new and used)         \$1,000           Buildings and other structures (new and used)         \$1,000           Machinery and equipment (new and used)         \$1,000           Automobiles, trucks, etc., for highway use         \$1,000           Computers and peripheral data processing equipment         \$1,000           All other expenditures for machinery and equipment         \$1,000           Total retirements         \$1,000           Gross value of depreciable assets at end of year         \$1,000	'4 062 715 '244 463 '59 551 '184 912 '2 607 '3 207 '179 098 '37 818 '4 269 360
Depreciation charges during year	r178 522
Total rental payments	14 778 2 716 12 062
Total other expenses <sup>4</sup> \$1,000. Response coverage ratio <sup>5</sup> percent. Repair and maintenance services of buildings and/or machinery <sup>4</sup> \$1,000. Communications services <sup>4</sup> \$1,000. Legal services <sup>4</sup> \$1,000. Accounting, auditing, and bookkeeping services <sup>4</sup> \$1,000. Advertising and promotional services <sup>4</sup> \$1,000. Expensed computer hardware and supplies and purchased computer services <sup>4</sup> \$1,000. Refuse removal (including hazardous waste) services <sup>4</sup> \$1,000. Management consulting and administrative services <sup>4</sup> \$1,000. Taxes and license fees <sup>4</sup> \$1,000. All other expenses <sup>4</sup> \$1,000.	221 250 82 119 706 2 854 1 349 643 502 1 581 1 257 9 370 19 258 64 730

<sup>1</sup>For the census, a company is defined as a business organization consisting of one establishment or more under common ownership or control.
2Includes establishments with payroll at any time during the year.
3Number of employees figures represent average number of production workers for pay period that includes the 12th of March, May, August, and November plus other employees for payroll period that includes the 12th of March.
4Based on Annual Survey of Manufactures (ASM) sample data.
5A response coverage ratio is derived for this item by calculating the ratio of the weighted employment (establishment data multiplied by sample weight) for those Annual Survey of Manufactures (ASM) establishments that reported to the weighted total employment for all ASM establishments classified in this industry.

Note 1: The amounts shown for other expenses reflect only those services that establishments purchase from other companies.

Note 2: The data in this table are based on the 2002 Economic Census and the 2002 Annual Survey of Manufactures (ASM). To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain sampling errors and nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

#### Table 4. Industry Statistics by Employment Size: 2002

[Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, and explanation of terms, see note at end of table. For meaning of abbreviations and symbols, see introductory text]

Employment size class			All emp	oloyees	Pr	oduction worke	ers		Total	Total	Total capital
		All estab- lish- ments <sup>2</sup>	Number <sup>3</sup>	Payroll (\$1,000)	Number <sup>3</sup>	Hours (1,000)	Wages (\$1,000)	Value added (\$1,000)	Total cost of materials (\$1,000)	value of shipments (\$1,000)	expendi- tures (\$1,000)
325312, Phosphatic fertilizer manufacturing											
All establishments	-	44	6 538	341 707	4 687	10 855	228 882	1 374 903	2 662 376	4 004 911	<sup>r</sup> 244 463
1 to 4 employees	9	15	30	1 512	21	50	1 036	3 900	8 383	12 326	<sup>1</sup> 205
5 to 9 employees	=	_	_ b	_ D	_ D	_ D	_ D	_ D	_ D	_ D	_ D
20 to 49 employees	-	8	е	₽	₽	D	₽	₽	D	₽	r4 244
50 to 99 employees	_	1 1	1 342	79 526	D 870	D 2 056	D 49 531	D 271 694	D 838 004	D 1 112 566	D r24 186
250 to 499 employees	_	8	3 042	153 603	2 189	4 936	99 838	666 020	984 915	1 612 280	103 282
500 to 999 employees	-	1	f	D	D	D	D	D	D	D	D
1,000 to 2,499 employees	-	1	g	D	D	D	D	D	D	D	D
2,500 employees or more	_	_	_	_	_	_	_	_	_	_	_
Administrative records <sup>4</sup>	9	12	23	1 164	17	38	802	3 135	7 574	10 709	<sup>r</sup> 293

¹Some payroll and sales data for small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate statistics for these small establishments. This technique was also used for a small number of other establishments whose reports were not received at the time data were tabulated. The following symbols are shown where estimated data account for 10 percent or more of the figures shown: 1–10 to 19 percent; 2–20 to 29 percent; 3–30 to 39 percent; 4–40 to 49 percent; 5–50 to 59 percent; 6–60 to 69 percent; 7–70 to 79 percent; 8–80 to 89 percent; 9–90 percent or more.

¹Number of employees figures represent average number of production workers for pay period that includes the 12th of March, May, August, and November plus other employees for payroll period that includes the 12th of March.

⁴Some payroll and sales data for small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate statistics for these small establishments. Data are also included in respective size classes shown.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

#### Table 5. Industry Statistics by Primary Product Class Specialization: 2002

[Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, and explanation of terms, see note at end of table. For meaning of abbreviations and symbols, see introductory text]

Industry or	Industry or primary product class	All	All em	ployees	Pr	oduction work	ers		Total	Total	Total capital
product class code		estab- lish- ments <sup>1</sup>	Number <sup>2</sup>	Payroll (\$1,000)	Number <sup>2</sup>	Hours (1,000)	Wages (\$1,000)	Value added (\$1,000)	Total cost of materials (\$1,000)	value of shipments (\$1,000)	expendi- tures (\$1,000)
325312	Phosphatic fertilizer manufacturing	44	6 538	341 707	4 687	10 855	228 882	1 374 903	2 662 376	4 004 911	<sup>r</sup> 244 463
3253121 3253124	Phosphoric acid	6	2 260	116 164	1 622	3 996	81 908	460 230	679 421	1 133 675	r65 838
3253127	phosphatic fertilizer materials Mixed fertilizers, made in plants which manufacture fertilizer	14	3 707	196 866	2 668	6 024	128 214	843 823	1 784 689	2 587 293	r170 765
	materials	11	546	27 408	379	794	17 885	67 455	189 986	272 268	<sup>r</sup> 7 548

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

<sup>&</sup>lt;sup>1</sup>Includes establishments with payroll at any time during the year.

<sup>2</sup>Number of employees figures represent average number of production workers for pay period that includes the 12th of March, May, August, and November plus other employees for payroll period that includes the 12th of March.

#### Products Statistics: 2002 and 1997

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, and explanation of terms, see note 2 at end of table. For meaning of abbreviations and symbols, see introductory text]

Product code		companies with		Product shipments		
	Product	shipments of \$100,000 or more	Quantity of production for all purposes	Quantity	Value (\$1,000)	
325312	Phosphatic fertilizer manufacturing	N N	X	X	3 831 267 5 362 239	
3253121	Phosphoric acid	N N	X	X	1 130 234 1 309 336	
32531211	Phosphoric acid	N N	X X	X	1 130 234 1 309 336	
3253121100	Phosphoric acid <sup>1</sup>	17 15	X X	X X	1 1309 336 1 130 234 1 309 336	
3253124	Superphosphates and other phosphatic fertilizer materials	N N	X	X	2 420 565 3 614 889	
32531241	Superphosphates and other phosphatic fertilizer materials	N N	X	X X X	2 420 565 3 614 889	
3253124100	Superphosphates and other phosphatic fertilizer materials <sup>1</sup>	15 20	X X	X X	2 420 565 3 614 889	
3253127	Mixed fertilizers, made in plants which manufacture fertilizer materials	N N	X	××	269 615 399 212	
32531271	Mixed fertilizers, made in plants which manufacture fertilizer materials	l N	X	x	269 615	
2050407444	1997	N N	x	î x	391 278	
3253127111	Mixed fertilizers, dry, shipped in packages, tablets, and similar forms, gross weight less than or equal to 22 lb (10 kg), made in plants which manufacture fertilizer	5 5	×	S D	9 865 D	
3253127121	Mixed fertilzers, dry, shipped in bulk, made in plants which manufacture fertilizer materials <sup>3</sup>	9	X	s	138 009	
3253127131	Mixed fertilizers, dry, shipped in bags, gross weight of 22 lb	10	â	Ď	D	
	(10 kg) or more, made in plants which manufacture fertilizer materials <sup>4</sup>	7 9	X	S P254.4	54 475 74 974	
3253127141	Mixed fertilizers, liquid, made in plants which manufacture fertilizer materials 1,000 s tons 2002.			· .	-	
205040=)/	1997	9 11	X	656.6 1 348.9	67 266 119 702	
3253127Y	Mixed fertilizers, made in plants which manufacture fertilizer materials, nsk	N	X	×	N	
3253127YWV	Mixed fertilizers, made in plants which manufacture fertilizer	N	X	X	7 934	
	materials, nsk	N N	X	X	N 7 934	
325312W	Phosphatic fertilizer manufacturing, nsk, total	N N	X	X	10 853 38 802	
325312WY	1997 Phosphatic fertilizer manufacturing, nsk, total	N N N	X X X	X X X	10 853 38 802	
325312WYWW	Phosphatic fertilizer manufacturing, nsk, for nonadministrative-record establishments 2002.	N N	X	x x	38 802 896	
325312WYWY	1997	N N	X	X	7 664	
323312VV Y VV Y	Phosphatic fertilizer manufacturing, nsk, for administrative- record establishments	N N	X	X	9 957 31 138	

<sup>&</sup>lt;sup>1</sup>For additional detail, see Current Industrial Report MQ325B, Fertilizer Materials.

Note 1: For some establishments, data have been estimated from central unit values that are based on quantity-value relationships of reported data. The following symbols are used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: p-10 to 19 percent estimated; q-20 to 29 percent estimated. If 30 percent or more is estimated, figure is replaced by S.

Note 2: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

This product code is primary to more than one industry. See industry 325314, product code 3253140111.

This product code is primary to more than one industry. See industry 325314, product code 3253140121.

This product code is primary to more than one industry. See industry 325314, product code 3253140121.

This product code is primary to more than one industry. See industry 325314, product code 3253140314.

#### Table 6b. Product Class Shipments for Selected States: 2002 and 1997

[Product classes covered are those that are economically significant and whose production is geographically dispersed, provided dispersion is not approximated by data in Table 2. Also, product classes are not shown if they are miscellaneous or "not specified by kind" classes. Statistics for some states are withheld because they are either less than \$2 million in product class shipments or they disclose data for individual companies in 2002. Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, explanation of terms, and geographic definitions, see note at end of table. For information on geographic areas followed by \*, see Appendix D. For meaning of abbreviations and symbols, see introductory text]

NAICS product class code	Product class and geographic area	Value of product shipments (\$1,000)
3253121	Phosphoric acid	
	United States	1 130 234 1 309 336 248 711 438 140
3253124	Superphosphates and other phosphatic fertilizer materials	
	United States	2 420 565 3 614 889 1 620 129 2 350 860
3253127	Mixed fertilizers, made in plants which manufacture fertilizer materials	
	United States. 2002. 1997 California 2002. 1997 1997	269 615 399 212 98 699 109 088

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C. For geographical definitions, see Appendix D.

## Table 7. Materials Consumed by Kind: 2002 and 1997

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, and explanation of terms, see note 2 at end of table. For meaning of abbreviations and symbols, see introductory text]

Material code	Material consumed	Quantity	Delivered cost (\$1,000)
325312	Phosphatic fertilizer manufacturing		
00900001	Total materials	X	2 466 774
32531103	Nitrogenous fertilizers, ammonia, synthetic anhydrous (100 percent NH <sub>3</sub> )	X 2 696.3 3 276.8	3 138 890 395 268 534 759
32531113	Nitrogenous fertilizers, ammoniating and nitrogen solutions, including ammonium nitrate and urea (100 percent N)	D D	D D
32531111	Nitrogenous fertilizers, ammonium nitrate (solid only) (100 percent NH <sub>4</sub> NO <sub>3</sub> )	S	1 466
32531107	Nitrogenous fertilizers, ammonium sulfate (100 percent (NH <sub>4</sub> ) <sub>2</sub> SO <sub>4</sub> )	5 D S	7 192 D
32531115	Nitrogenous fertilizers, urea (solid only) (100 percent CO(NH <sub>2</sub> ) <sub>2</sub> )	169.4 D	4 610 21 273 D
32531109	Other nitrogenous materials, including calcium cyanamide and limestone mixtures	D D	D D
32531203	Superphosphates used in mixed goods (100 percent P <sub>2</sub> O <sub>5</sub> )	ם ם	D D
32531201	Phosphoric acid, excluding spent (100 percent P <sub>2</sub> O <sub>5</sub> ) 1,000 s tons2002 1,997	D D 1 047.7	D D 226 821
32531205	Other phosphatic fertilizer materials, including diammonium phosphate and monoammonium phosphate (100 percent P <sub>2</sub> O <sub>5</sub> ) 1,000 s tons2002 1997	S 107.0	5 846 19 072
21239101	Muriate of potash (all grades) (60-62 percent K <sub>2</sub> O)	107.0 S 9167.2	3 940 16 813
21239103	Other potassic materials, including potassium nitrate and sulfate	\$ 84.7	3 097 12 354
00190029	Inert fillers (including secondary plant food, soil conditioners, sand, limestone, peat, nut hulls, etc.) 1,000 s tons 2002 1997	400.9	10 547 28 330
32518803	Sulfuric acid, new and spent (100 percent H <sub>2</sub> SO <sub>4</sub> )	P640.7 91 097.1	26 330 30 471 63 434
21239200	Phosphate rock	1 998.1 P31 722.1 P40 363.6	952 438 1 025 390
21239303	Sulfur	P10 265.8	436 559
21111013	Natural gas used as a raw material	P9 814.1 26.9	590 522 87 199
32220009	Bags (including shipping sacks, multiwall bags, and polyethylene liners), excluding textile	S X X	80 279 4 673 4 158
00970099	All other materials and components, parts, containers, and supplies	X	180 568
00971000	Materials, ingredients, containers, and supplies, nsk	X X X	311 143 5 636 24 414

Note 1: For some establishments, data have been estimated from central unit values that are based on quantity-value relationships of reported data. The following symbols are used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: p-10 to 19 percent estimated; q-20 to 29 percent estimated. If 30 percent or more is estimated, figure is replaced by S.

Note 2: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.